

\$17.00 deposit required per rental.

d per rental. \* Virtual support materials included for flute, clarinet, alto sax, trumpet, trombone, and violin.





## How do we choose which instrument is right for my child?

We've made detailed videos that introduce the instrument to your child at home. You can find them by visiting our website, **www.bertrandsmusic.com**, and clicking on Virtual Instrument Tryout. You can also set up an in person or live virtual trial appointment with one of our experienced staff!

#### Why should I rent instead of purchase?

There are a lot of great reasons to rent with Bertrand's:

- Low commitment return at any time
- **Purchase option** rental payments apply towards purchase of a new instrument
- Free exchanges if your student switches instruments or needs a bigger size
- Repair/Theft coverage our maintenance program has you covered with no deductible
- Quality we have the brands teachers prefer

### How much does an instrument cost to purchase?

A good quality, teacher-approved instrument will range from \$800-\$2,000, depending on the instrument type and brand.



# What if the instrument breaks or it is stolen?

Our "Peace of Mind" maintenance program covers you against damage, repairs, and theft - all with **no deductible!** If you opt into this program, we take care of it at no cost to you. With average repair costs of \$175, it's a great value!

## 5 What if my child decides they don't like it?

Renting offers the maximum amount of flexibility. Our rental program allows you to switch instruments within your contract, free of charge! You can also return at any time with no penalties as our contracts are month-to-month.

#### Why should I rent with Bertrand's Music?

We make your instrument rental experience simple and stress-free. Founded by a retired band director, we've been helping students find the joy of music since 1983. Our rental program is designed with the student in mind and features industryleading benefits. Bertrand's Music has been recognized as one of the world's Top 100 music companies by NAMM (National Association of Music Merchants) for the last 10 years!



For additional instrument rentals or more information, visit our website: www.bertrandsmusic.com

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